Longo Toyota:

Giving full customer satisfaction for 42 years

Butch Gabutina

Cesar Macalino

Mel Castelo

Raymond Perez

THERE is no doubt that if one would like to purchase the car which is a good fit for his or her needs and lifestyle, he or she could easily go to any car dealership in the California area where there are several car dealerships to choose from. Some of which have existed for a few years, others 10 or 20 years, all of which claim that they have the best deals for you. However, if you are looking for a car which is a PERFECT fit for your needs and lifestyle, the best place to go to is Longo Toyota, a Penske Company, located at 3534 North Peck Road, El Monte, CA.

As the no. 1 Toyota dealer in the US for 42 consecutive years from 1966-2007 based on TMS total new retail vehicle sales, Longo Toyota needs no further proof to show that they are your best option when you are in search of the perfect car. After all, they do not say "Why go anywhere else?" on their website for nothing; there are several good reasons behind it. And having a rating of AA under the Better Business Bureau (BBB) doesn't hurt either.

Longo Toyota, as an affiliate of Penske Motor Group, is all about commitment and great customer satisfaction. What's more, the Longo Toyota staff boasts of a remarkable sales team composed of talented and highly skilled Filipinos namely Mel Castelo, Butch Gabutina, Raymond Perez and Cesar Macalino—all of whom are always ready to commit and wholly serve their customers for their automotive needs. These three guys never falter in making sure their customers get the service they are entitled to, especially their kababayans of course. It is no wonder a record number of Filipino residents in California have visited Longo Toyota for their car needs, including service, parts and repairs.

Longo Toyota also offers several amenities to assure every customer's car-buying experience is a pleasant one including a business center, wireless internet access, courtesy shuttle (within 15 miles for service guests, excluding Sundays) and an Automobile Club of Southern California (AAA) office located in their showroom, open 9am to 9pm for insurance services.

Currently, Longo Toyota's inventory of Toyota vehicles with over 25 mpg EPA rating is the largest in the USA and also has the largest scion inventory. They have the latest and most sought-after Toyota models including Avalon, Camry, Camry Hybrid, Camry Solara, Corolla, Highlander Hybrid, Matrix, Prius, RAV4 and Yaris. Longo Toyota also knows the value of your hard-earned money and offers a Value Zone where fully functional used vehicles under $10,000 are available. Also, a 0% financing on approved Tier 1, 2 and 3 credit with Toyota Financial Services are available for 11 different new Toyota models.

So if you want to take the first step in buying a car just right for you, look no further than Longo Toyota. Visit their office at 3534 North Peck Road, El Monte, CA; their Sales office is open Sundays, from 830am-9pm; Saturdays, from 8am-10pm; and Mondays thru Fridays, from 8am-10pm. You may also call them at 800-745-4291 or log on to www.longotoyota.com for more information.

(Advertising Supplement)

Puente Hills Mitsubishi: Fulfillment in your automotive needs

Make your car buying experience worth every penny!

THE process of buying a car or availing a car service has evolved. Attending to your automotive needs is a delicate procedure that needs thorough deliberation—every step is essential to the desired end result. But clearly, the rules in car buying are now titled to the consumer's favor.

Allen Bitar, Gen. Sales Manager

Alex Jacinto, Sales and Leasing

Bert Wenceslao, Sales and Leasing

Chris Tiusiu, Sales and Leasing

Dan Fortajada, Sales and Leasing

Customer satisfaction, the term usually taken for granted by some—if not most—auto dealers, but not in Puente Hills Mitsubishi. At Puente Hills Mitsubishi you will only experience world-class value and service that every consumer deserves.

Peter Ghan, PH Mitsubishi's General Manager values the Filipino-American community based from his dealings with them when he lived in Houston, Texas. He is driven by providing excellent customer service based on nurturing a long-term relationship where there is no pressure to buy. He wants to help every person that walks in the dealership especially during these tough economic times.

PH Mitsubishi has collaborated with the Midwest Coast Financial who will make sure that they can help people with credit issues. His team of competent Filipino salespeople includes Chris Tiusiu, Alex Jacinto, Dan Fortajada, and Bert Wenceslao—your *kababayans* who are behind Peter Ghan's vision to be the Mitsubishi dealer that every Fil-Am will go to.

Christopher has been in the car business long enough to know how valuable it is to take care of his clientele to the point where all of them refer their family members, their neighbors, co-workers, church members and practically every person that they know.

Alex Jacinto is a go to guy, he has all the information you may need in buying your Mitsubishi car. He is most concerned on what will help every PH Mitsubishi customer the best.

Dan Fortajada has a voice of a radio announcer that makes you so comfortable the minute he speaks. Also a former native of Texas, he is anxious to create new relationships here in California. He is very knowledgeable in all Mitsubishi brands that you can ask him anything and he certainly knows how to help you.

Bert Wenceslao used to live in Guam and has a laid back attitude that you can easily get accustomed to. He understands Tagalog and Ilocano fluently but is more comfortable speaking in English. He is excited to make friends while helping with you with either new or used cars.

Puente Hills Mitsubishi exhibits a wide unparalleled range of new and pre-owned cars including Galant, Eclipse, Eclipse Spyder, Lancer, Lancer Evolution, Outlander, Endeavor, and Raider. And of course providing a low price on new & pre-owned cars is a guaranteed option at PH Mitsubishi.

Puente Hills Mitsubishi is located 17665 Castleton Street City of Industry, CA 91748.

PH Mitsubishi is the foremost Mitsubishi dealership at City of Industry, CA. Stop by today and look for: Chris, Alex, Dan and Bert!

Don't forget, if your car needs servicing, you may visit their state-of-the art service and parts department. There you can enjoy the comforts of their lounge while you wait for your car.

To receive great deals on your new or used car, check out Puente Hills Mitsubishi's latest new car specials, pre-owned specials, finance specials & parts/service coupons. You can also order genuine Mitsubishi parts and even schedule your Mitsubishi car service appointment online, simply visit www.puentehillsmitsubishi.com.

Be an informed customer—maximize your car buying experience to achieve an efficient transaction. For more information you may call (866) 426-9181.

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2009 HONDA CIVIC LX 4 DOOR — 25 EPA CITY EST* / 36 EPA HWY EST* — $128 LEASE FOR PER MONTH +TAX* ALL IN STOCK
2010 HONDA INSIGHT LX — 40 EPA CITY EST* / 43 EPA HWY EST* — $238 LEASE FOR PER MONTH +TAX* ALL IN STOCK
2009 HONDA ACCORD LX 4DR 4CYL — 21 EPA CITY EST* / 30 EPA HWY EST* — $158 LEASE FOR PER MONTH +TAX* ALL IN STOCK
2009 HONDA CR-V LX 2WD — 20 EPA CITY EST* / 27 EPA HWY EST* — $198 LEASE FOR PER MONTH +TAX* ALL IN STOCK
2009 HONDA ODYSSEY LX — 16 EPA CITY EST* / 23 EPA HWY EST* — $238 LEASE FOR PER MONTH +TAX* ALL IN STOCK
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'02 SATURN L300 SEDAN WAS $10,988 WOW! $3988
'04 MITSUBISHI GALANT ES SEDAN WAS $10,988 WOW! $7988
'06 TOYOTA CAMRY LE SEDAN WAS $18,888 WOW! $7988
'01 CHRYSLER PT CRUISER SPORT WAGON WAS $12,888 WOW! $9988
'03 HONDA ACCORD LX SEDAN WAS $12,888 WOW! $10,788
'03 TOYOTA COROLLA LE SEDAN WAS $12,888 WOW! $10,988
'04 SCION xB 2WD WAS $12,888 WOW! $10,988
'07 FORD FOCUS SE SEDAN WAS $12,888 WOW! $10,988
'05 SATURN L300 SEDAN WAS $13,888 WOW! $10,988
'07 NISSAN SENTRA SEDAN WAS $15,488 WOW! $12,488
'06 MAZDA MAZDA6 S SEDAN WAS $15,888 WOW! $12,988
'06 TOYOTA COROLLA LE SEDAN WAS $16,788 WOW! $13,788
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'07 BMW 328i SEDAN WAS $31,888 WOW! $25,988
'06 HONDA CIVIC LX SEDAN WAS $17,888 WOW! $13,488
'06 HONDA ACCORD LX SEDAN WAS $16,888 WOW! $13,988
'06 HONDA CIVIC EX SEDAN WAS $16,888 WOW! $13,488
'06 HONDA CIVIC LX COUPE WAS $16,888 WOW! $13,888
'06 HONDA ACCORD LX SEDAN WAS $16,888 WOW! $12,988
'07 HONDA CIVIC LX SEDAN WAS $16,888 WOW! $13,488
'08 HONDA FIT WAS $16,888 WOW! $13,988
'06 HONDA CIVIC EX SEDAN WAS $17,888 WOW! $14,788
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'06 HONDA ACCORD EX SEDAN WAS $18,888 WOW! $15,988
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